Revision number: 2   Purchasing Agent: GARY HANSEN

Item: TRAINING - LOCAL AREA NETWORK (LAN) FOR MICROSOFT & NOVELL ENVIRONMENTS

Vendor: 35180I A   COMP USA
                               1830 S 389 W
                               SALT LAKE CITY UT 84115-1885

Internet Homepage:

Telephone: (801) 412-3327

Fax number:

Contact: DAVID MEREDITH

Email address:

Brand/trade name:

Price: SEE PAGE 2
Terms: NET 30
Effective dates: 04/01/98 through 03/31/00
Days required for delivery: N/A
Price guarantee period: 2 YEARS
Minimum order: 5 STUDENTS
Min shipment without charges: N/A
Other conditions: THREE (3) ADDITIONAL ONE YEAR OPTIONS TO
                               RENEW AFTER 03/31/2000

NOTE: PURCHASING AGENT UPDATE

This is a multiple award contract. Users must review all the following contracts within the environment of interest for optimal pricing and service: MA-601, MA-602, MA-605 and MA-853. Document purchasing selection.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

REPORTS
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THE CONTRACTOR WILL SUBMIT QUARTERLY REPORTS TO THE STATE PURCHASING AGENT SHOWING QUANTITIES AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THESE REPORTS WILL BE DUE 10 DAYS AFTER THE CALENDAR QUARTER.

MICROSOFT LAN TRAINING COURSES

DESCRIPTION	TOTAL HOURS PER COURSE	NUMBER OF DAYS REQUIRED	TOTAL COST PER STUDENT
Application Development using MS Access 2.0	28	4	$ 924.00
Application Development using MS Access 97	28	4	924.00
Programming with MS Access 2.0	21	3	693.00
Programming with MS Access 97	35	5	1,155.00
Programming with MS Visual Basic 4.0	35	5	1,155.00
Programming with MS Visual Basic 5.0	35	5	1,155.00
Supporting MS Windows 95	21	3	693.00
Installing & Configuring Windows 95	14	2	462.00
Supporting MS Windows NT 3.51	35	5	1,155.00
Supporting MS Windows for NT Workstation	35	5	1,155.00
Supporting MS Windows NT Core Technologies	35	5	1,155.00
Supporting MS Windows for Workgroups	21	3	693.00
Administering MS Windows NT 4.0	21	3	693.00
Implementing MS Mail	35	5	1,155.00
Installing MS Internet Info Server	21	3	693.00
MS Exchange Server	35	5	1,155.00
System Administration for SQL Server 6.0	35	5	1,155.00
Program MS Visual FoxPro 3.0 for Windows	35	5	1,155.00
Implementing dBase Design on MS SQL Server 6.0	35	5	1,155.00

NOVELL LAN TRAINING COURSES

DESCRIPTION	TOTAL HOURS PER COURSE	NUMBER OF DAYS REQUIRED	TOTAL COST PER STUDENT
DOS for Network Users	6	1	150.00
Intro to Networking	5	½	125.00
Fundamentals of Internetworking	17	2	425.00
Fundamentals of Network Management	17	2	425.00
Groupwise 4 Administration	27	3	675.00
Groupwise 5 Administration	27	3	675.00
Groupwise 5 Adv Administration	17	2	425.00
NetWare 3.1 Administration	27	3	675.00
NetWare 3.1 Installation & Configuration	17	2	425.00
NetWare 3 to NetWare 4.11	36	4	900.00
NetWare 4.11 Administration	45	5	1,125.00
NetWare 4.11 Adv Administration	27	3	675.00
NetWare 4.11 Installation	17	2	425.00
NetWare 4.11 Networking Technologies	27	3	675.00
NetWare 4.11 Design and Implementation	17	2	425.00
NetWare TCP/IP Transport	17	2	425.00
NetWare for SAA Install & Troubleshooting	27	3	675.00
Service & Support	45	5	1,125.00

TRAINING FACILITY:	All training is intended to take place at contractor's site.

TRAINING COURSES: Courses listed are considered "core" for their respective environments. Other "non-core" courses within the environments supported by this contract for LAN training only are covered by this contract provided the average cost per hour of course instruction per student does not exceed $33.00/hour for Microsoft and $25.00/hour for Novell.

INSTRUCTORS: Nestor Reyes, Joseph Tucker, Duane Benson, Roger White

TRAINING MANAGER:	Mike Eckel	(801) 412-3310
GENERAL MANAGER:	Tony Vidal	(801) 412-3301
REGIONAL TRAINING DIRECTOR:	Sarah Cecil	(206) 394-4452
REGIONAL MANAGER:	Tim Kneepel	(206) 394-4427
SENIOR DIRECTOR OF TRAINING:	Edmund Graham	(972) 982-5197

ADDED BENEFITS

I. COMPUSA SALT LAKE CITY TRAINING GUARANTEES

RETAKE POLICY - if you feel you haven't achieved the level of proficiency you expected, you can retake the class at any time within one year at no additional cost.

EMPLOYER GUARANTEE - if an employee leaves your government agency/office/etc of his or her own volition within one year of taking a networking class, we will train another employee for the cost of the courseware.

RIGHT CLASS GUARANTEE - prior to class registration, you may work with a training specialist to determine your appropriate class level. If you determine - prior to the end of the first day of a class - that the curriculum does not meet your needs, we'll reschedule you for the "Right Class," at no additional cost.

UPGRADE GUARANTEE - if either Microsoft or Novell upgrades their networking software within six months of taking a course, CompUSA Salt Lake City will supply the instruction on the upgrade for the cost of the courseware.

II   FREE LAB TIME IN ONE OF OUR TRAINING ROOMS - Students can schedule time to come in and practice what they have learned. CompUSA Salt Lake City requires a minimum of 48 hours advance notice for scheduling lab time for students.

II   FLEXIBLE SCHEDULING - Students can alternate between night tracks and day tracks for advanced technical training at no additional cost.

TRAINING SITES: Salt Lake City and Orem

TRAINING CONTRACTS
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LAN TRAINING
   MA-599 COMP USA (MICROSOFT & NOVELL)
   MA-601 ALPHA COMPUTER SOLUTIONS INC. (UNIX)
   MA-602 COMPUTER EDUCATION SPECIALISTS (MICROSOFT & UNIX)
   MA-605 EXECUTRAIN (MICROSOFT & UNIX)
   MA-853 KEANE INC. (MICROSOFT, NOVELL, UNIX)

PC TRAINING
   MA-128 EXECUTRAIN
   MA-811 ALPHA COMPUTER SOLUTIONS
   MA-819 SALT LAKE COMMUNITY COLLEGE

FINET COMMODITY CODE(S):
92435000000- IN-SERVICE TRAINING